

# PROFESSIONAL STAFF

**BENJAMIN P. JONES, *Director***



Ben Jones has worked with CM Realty since June 2006. Mr. Jones' focus has been assisting Bay Area-based office tenants, including Biotech and Technology clients, with complex real estate decisions, i.e. relocations, dispositions, and renewals. His experience and expertise include extensive market knowledge, financial analysis, building analysis, creative negotiating skills, on-going lease support, relocation vendor assistance, and short-term or long-term real estate planning. Mr. Jones' in-depth knowledge of the commercial office market has made him a valuable addition to the firm and allows him to provide accurate information and advice to clients in assessing fair market value when analyzing complex real estate decisions.

Some of Mr. Jones' recent transactions include:

- **Comcast Cable:** Assisted in over 10,000 square feet of office and retail space leases in the Bay Area.
- **Adspace Networks Inc.:** Represented this advertising technology firm in their 5,800 square foot office relocation in Emeryville, CA.
- **Factor Care Pharmacy:** Represented this pharmaceutical company in their 1,300 square foot lease of office and lab space in Fairfield, CA.
- **Alameda Alliance for Health:** Assisted this healthcare company in their 2,000 square foot office lease in Oakland, CA.
- **IPC – The Hospitalist Company:** Assisted this healthcare company in their 1,500 square foot office relocation in Berkeley, CA.

Mr. Jones' other clients include: Michael Hoff Productions and AllCells, amongst others.

Mr. Jones graduated with a Bachelor's Degree in Political Science from Kenyon College. Mr. Jones Resides in San Francisco California.

