

PROFESSIONAL STAFF

JACK C. DOHERTY, *Director*



Jack Doherty has worked with CM Realty since June 2003. His primary focus has been assisting San Francisco-based office tenants with complex real estate decisions, i.e. relocations, dispositions, and renewals. His expertise includes extensive market knowledge, financial analysis, building analysis, creative negotiating skills, on-going lease support, relocation vendor assistance, and short-term or long-term real estate planning.

Mr. Doherty's in-depth knowledge of the San Francisco commercial office market has made him a valuable addition to the firm and allows him to provide accurate information and advice to colleagues, prospects, and clients when analyzing complex real estate decisions. Mr. Doherty has worked with tenants in the building sectors from financial services, law firms, public and investor relation firms, and technology and start-up Web 2.0 groups. His recent transactions include:

- **Charles Schwab:** Represented the company in the disposition of 32,000 rentable square feet in the North Financial District.
- **Renaissance Technologies:** Represented this global hedge fund management company with the relocation to 11,000 rentable square feet at Pier 5. Pier 5 is a part of San Francisco Waterfront Partners' Pier 1½, 3, and 5 renovation, which won the *San Francisco Business Times'* 2006 Best Rehab Real Estate Deals.
- **Tetra Tech:** Continues to provide real estate services for the company's real estate needs. Representation of recent relocation in Collinsville, Illinois and currently assisting with the Santa Barbara office requirement.
- **Decimal, Inc.:** Represented this growing retirement company in its headquarters office relocation and concurrent disposition in the North Financial District.
- **IdenTrust:** Represented this security software firm with its headquarters expansion and relocation in the South Financial District. Currently putting together the long term real estate strategy for IdenTrust's Salt Lake City, Utah office.
- **TeamPersona:** Represented this national staffing and HR solutions company with the expansion of its San Francisco headquarters. Was able to leverage the San Francisco office market and negotiate a fair market value lease with an above standard tenant improvement package paid for by their existing landlord.
- **Sugar Publishing:** Represented this growing online publishing company with the expansion of its San Francisco office.

Mr. Doherty's other clients include: Susquehanna International Group, LFR Inc. (Levin-Fricke), Lewis PR, Merritt Group, CIBT/ZVS, AfterCollege, Inc. Cypress HCM, Nielsen Net Ratings, Exent US, World Savings, and The Zitter Group.

Mr. Doherty began his commercial estate career at Tucson Realty & Trust, a commercial real estate brokerage firm in Tucson, AZ in 2000. Mr. Doherty grew up in the East Bay in Lafayette and currently resides in San Francisco, CA. He received a bachelor's degree at the College of Social and Behavioral Sciences from the University of Arizona in Tucson, AZ.

